

NETASQ now distributed in Australia by Open Channel Solutions

Paris, July 12th 2011

NETASQ, the leading European network security vendor together with their Asia Pacific representative - BizSecure has appointed Open Channel Solutions, based in Alexandria, NSW, Australia, as their authorised distributor.

Con Fiamegos, Managing Director of Open Channel Solutions explained: "We saw a demand for NETASQ type solutions in Australia and decided to fill that void. One of the things that excited our sales team was the NETASQ products' ability to maintain maximum throughput with IPS enabled, while other UTM devices, even the "big boys", degraded by up to 50%, plus of course, there was the price-performance factor."

"For us, it was a progressive, complimentary step. OCS provides solutions for One Time Password, Identity Management, Virtualization tool-sets, as well as Backup and Disaster Recovery solutions. These are complimentary solutions and we have a solid base of partners who possess the necessary knowledge for these products. We also welcome new partners who seek cost-effective high-performance UTM solutions.

Dominique Meurisse, EVP of NETASQ, commented, "Building on our success in Europe, Middle East, India, Africa and South Asia, we see great potential in the Pacific Region. Together with our Asia Pacific representative in Singapore, the appointment of OCS as Australian distributor strengthens our presence and extends our reach out to all sectors while providing deep and wide support coverage to their partners and customers.

"We are honoured to be part of the NETASQ family and to be entrusted with the responsibility of furthering NETASQ's growth into Australia," concluded Con Fiamegos, Managing Director of Open Channels Solutions.

About Open Channel Solutions

Open Channel Solutions (OCS) is a true value-added distributor that supplies leading edge products and technologies to the reseller channel. With products ranging from backup and restore solutions, data management/ migration and remote access offerings to anti-virus/ anti-spam protection, OCS offers resellers access to solutions that provide particular value to their customers. The right products, combined with the best service make OCS the first choice for the region's top resellers. Visit www.ocs.au.com

About NETASQ

With over 75,000 unified threat management firewalls deployed to business, government and defence organisations of all sizes, NETASQ delivers solutions of unrivalled performance, protection and control and the most comprehensive EU and NATO certifications of any firewall. NETASQ is present in 40 countries and has been securing businesses since 1998. In Y2009, **Bizsecure Asia Pacific** was officially appointed NETASQ sole representative for Asia Pacific to increase the level of support including certification courses and to meet the demand in this region.

Please contact Asia Pacific Representative at sales@bizsecure-apac.com or +65-63339077 for more information.

For more information: <http://www.netasq.com>

Photos and logos: <http://www.netasq.com/marketing/marketing.php>

Press contacts

NETASQ Asia Pacific Hermie Tan +65-64921707 / +65-63339077 htan@bizsecure-apac.com marketing@bizsecure-apac.com	NETASQ Marie-Pierre CZABAK / Manon HASARD +33 1 46 21 82 38 / +33 3 20 61 90 49 marie-pierre.czabak@netasq.com manon.hasard@netasq.com
--	---