



NETASQ PARTNERS WITH VMWARE, IS FULLY CERTIFIED “VMWARE READY” AND ENCOURAGES ITS RESELLERS TO ACHIEVE THE VMWARE CERTIFICATION

Paris, June 23rd 2010

NETASQ recently launched its Virtual Appliances portfolio. As the market is steadily adopting virtualized environments, we see that often security issues when moving from a physical environment to a virtual environment are not taken into account as much as they should.

Thanks to the alliance between NETASQ and VMware, the virtual networks have the same security protection as their physical counterparts. Moreover, NETASQ Virtual Appliances can secure VM to VM traffic, as well as the physical network.

“For NETASQ it is very significant to be officially part of the VMware Alliance Program, in order to guarantee IT directors that NETASQ Virtual Security Appliances are fully compliant to the worldwide leader in Virtualization.

The numerous benefits of virtualized environments are undoubtedly assessed, and we see a strong demand for virtualized Enterprise servers, but one of the limits to a successful implementation could be the difficulty to find the right level of expertise at the reseller level in terms of knowledge of infrastructure or of security issues.

For that reason, NETASQ strongly encourages its own resellers to be VMware certified, and will be shortly addressing the security skills required by traditional VMware resellers” said Dominique MEURISSE, Executive Vice President, Sales and Marketing of NETASQ.

“Members of the VMware Alliance Program are pivotal to our business and those of our customers and the value that NETASQ brings to enterprises looking to manage their security requirements when implementing virtualisation projects is key,” said Stéphane ANTONA, Marketing Director, Southern EMEA at VMware. *“NETASQ has demonstrated the high level of technical expertise and professionalism needed to become a “VMware ready” partner and we look forward to working together to deliver secure virtualization solutions to our mutual enterprise customers.”*

NETASQ Virtual Appliances benefit from the same UTM features as their hardware counterparts. 3 licenses are available: NETASQ Virtual Appliance for SMB, NETASQ Virtual Appliance for Enterprise, NETASQ Virtual Appliance for Servers. On top of to all UTM features, NETASQ Virtual Appliance for Servers include NETASQ Risk assessment tool (SEISMO).

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Stéphane Antona
Marketing Director, Southern EMEA at VMware

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About NETASQ

NETASQ is a growth and innovation private technology company, focused on delivering the highest level of network security to all its customers from SMB to large private and public organizations.

The company was established in 1998. It is one of the leading European network security vendors with more than 55,000 appliances sold to date via a distribution channel of more than 750 partners in 40 countries.

Our solutions give our customers assurance that a security threat will never jeopardize their activity. We enable business continuity and contribute to their success as they can focus 100% of their effort on growing their business. As computing threats grow more prevalent, dangerous and diverse we continue to develop innovative solutions to protect our customers' data, their communications and their network.

Press release