



## BELGIAN ISP PROVIDES ROBUST INTRUSION PROTECTION THROUGH MANAGED SECURITY SERVICES OFFERING

EasyHost, a privately held Internet Service Provider in Belgium, was founded in 2001. It offers a complete suite of complex services to manage its customers' Web presence. Solutions include application infrastructure management, application hosting, e-commerce systems and support, Web hosting solutions, global domain management, streaming media and managed security.

EasyHost's policy is to provide hardware and a service capacity that keeps up with customer growth. EasyHost enables companies to benefit from enterprise-level management and support with the predictability of budgeted monthly payments.



### With Steven Masset

Founder and Managing Director,  
EasyHost



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### SCALABLE CUSTOMIZED INTRUSION PROTECTION

EasyHost's customers don't want to have to worry about security. In addition, customers often have different security requirements. Some customers have an "any any" policy which means they want everything to get through the network, except of course --

intrusions to their systems. Others require the strongest protection available on the market today. "That's the beauty of NETASQ's solutions; it's as much or as little as you need," said Masset. "The product line is segmented according to required strength. With NETASQ's large range of products and features, there is something for everyone and you configure and fine-tune according to your customer's needs."

EasyHost's primary objective is to keep intruders out and that is what NETASQ's systems are doing. "The NETASQ units met all of our expectations," stated Masset. "NETASQ's technology enables us to offer an attractive Managed Security service. We are confident now that intrusions will be stopped automatically which will increase customer satisfaction and loyalty."

EasyHost's engineers also like to look into what the intruders are trying to do. Monitoring tools are used to closely track intrusion attempts to determine the "what, where and why" of the attempts. Then they can fine-tune the firewalls and tools to adapt to the attacks.

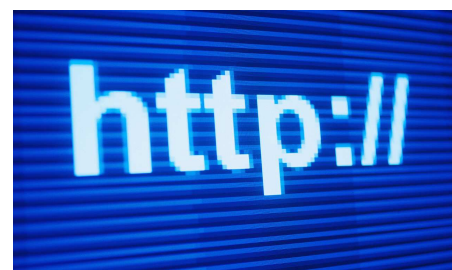
### A RIGOROUS SELECTION PROCESS TO ACHIEVE GOALS

EasyHost tested just about every other vendor on the market. One of

### CLIENT BENEFITS

- Scalable and flexible solutions adapted to customer requirements
- Increased Customer Satisfaction and loyalty
- Fully automatic and dependable intrusion protection
- Rapid ROI
- Increased competitive edge and market share

the tests conducted consisted of putting a NETASQ firewall behind another vendor's firewall to see if NETASQ would detect threats that the other device failed to catch. Sure enough, and time after time, NETASQ provided the most positive detection. When NETASQ was put in front of another vendor's firewall, however, no threats were left undetected by NETASQ. This was the ultimate test and the deciding factor for EasyHost in favor of NETASQ.





Once EasyHost was satisfied with the technology, its Managing Director looked at NETASQ's company history to ensure that their investment would be viable for the long term. Finally, they looked at the flexibility of the suppliers they tested. They found NETASQ to be the most flexible and quickest in providing information and a test platform, and to be the one that guaranteed long-term performance. "We found NETASQ to be quick and flexible throughout the entire pre-sales phase. As the Managing Director, I really felt like NETASQ was thinking in-depth about our market and our customers' needs," said Masset.

**RAPID RETURN ON INVESTMENT (ROI) AND COMPETITIVE EDGE**

"We estimate that we will achieve a full return on our investment within the first year," Masset continued. "The solution ensures that human intervention is rarely required once the configuration is completed."

NETASQ worked closely with EasyHost to offer the best deal possible. "With NETASQ you simply get more for your money. If we have a competitor proposing another vendor's technology, we know that we will have a good chance of winning the business on both quality and price", added Masset.

EasyHost®, a privately held ISP in Belgium, offers a complete suite of complex services to manage its customers' Web presence. Solutions include secured applications infrastructure management, applications hosting, e-commerce systems and support, Web hosting solutions, global domain management and streaming media.



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**ABOUT NETASQ**

NETASQ was established in 1998 and is the leading European vendor of unified security solutions for businesses of all sizes: SMEs-SMIs, large enterprises and government bodies. The company designs and markets Unified Threat Management (UTM) appliances based on its own ASQ (Active Security Qualification), a unique real-time intrusion prevention technology, with network and application firewall features, IPSec and SSL VPN, content filtering, anti-virus, anti-spam, anti-spyware, and secure VoIP. Living up to its reputation as a technological innovator, NETASQ thus provides all the essential security functions, built into a single appliance. Its ASQ technology is embedded by default in all products, guaranteeing clients optimum protection through the combination of several innovative analyses. ASQ tangibly delivers on the promise of zero-day protection security.